

Al-Fakhirah Men's Tailoring Company

Saudi joint stock company closed under CR No. (1010015208) dated 26/03/1398 AH (corresponding to 05/03/1978 AD) issued in Riyadh, and the company's current capital is (30,000,000) Saudi riyals, divided into (30,000,000) ordinary shares paid in full, The value of each share is one (1) Saudi riyals.

The company's current primary activity is the tailoring, sewing, and knitting of men's clothing, their accessories, and the sale of fabrics and men's supplies.



الفخرة
ALFAKHERA

Summary Of Investment Opportunity



Offering Size

Selling **6,000,000** Shares Represents **16.67%** of The Capital



Capital

30,000,000 SR before IPO **36,000,000** SR After IPO



Offering Period

From **Sunday** 03/11/2024 To **Monday** 11/11/2024



Price Range

From **5** SR To **6** SR

P/E Multiple

From **10.4** To **12.4**

LTM Earnings

14,477,457 SR as of Jun 30, 2024

Industry

Consumer Discretionary
Distribution & Retail

Opportunity type

Subscription to
the offered shares

Proceeds Allocation

The company will use the offering proceeds as follows:



23.95%
New Machinery & Equipment &
Expanding The Factory



8.38%
New
Branches



3.59%
New
Vehicles



64.08%
Working
Capital

Receiving Agents

البلاذالية
Albilad Capital

كابيتال SNB

الراجحي المالية
alrajhi capital



درayah

BSF Capital

anb capital

الإنماء للاستثمار
alinma investment

الجزيرة كابيتال
ALJAZIRA CAPITAL

الأول للاستثمار
SAB Invest

الرياض المالية
Riyad Capital

Sahm

الخبير المالية
Alkhabeer Capital



الاستثمار كابيتال
Alistithmar Capital



Financial Advisor,
Lead Manager

يقين
Yaqeen

Al-Fakhirah Business

Al-Fakhirah is a leading Saudi company specializing in men's fabrics, clothing, and accessories. With a strong client base built over the years, the company has experienced substantial growth and is renowned for its high-quality products and services. Al-Fakhirah operates 68 retail branches across the Kingdom, offering a wide range of products to individuals, businesses, and government entities.

Al-Fakhirah Industries



Traditional Dress & Fabric Industry

The company's factory tailors and manufactures garments from the finest silk, polyester, cotton, Additionally, we import exclusive summer and winter fabrics from Japanese and European brands. This sector contributes significantly to the company's overall sales.



Men's Textile Industry

Al-Fakhirah offers an extensive range of traditional garments, as well as formal suits, men's uniforms, winter coats, and many other products to cater to all ages. The company produces these items in its own factory.



Accessories Industry

Within this sector, the company offers a wide and diverse range of Eastern footwear and men's accessories, gemstone rings, high-quality wooden canes, gift boxes, and gift vouchers.

Al-Fakhirah Factory



Factory Space
5,016 m²

Production Capacity
405,000 Unit Annually

Book Value*
15,150,228 SR

*as of Dec 31,2023

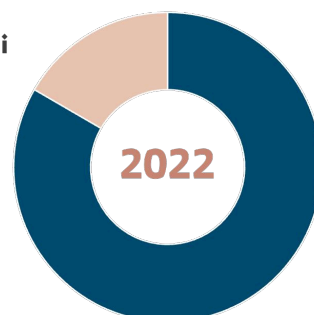
Brands

الفخرة
للخياطة الرجالية

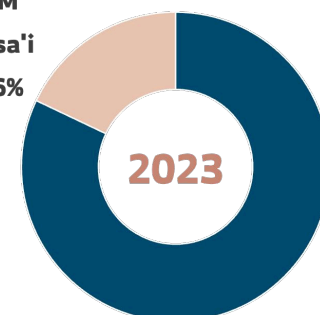
الكسائي
للقمشة الرجالية

Revenue by Brands

15.5M
Al-Kasa'i
16.66%



17.6M
Al-Kasa'i
17.96%



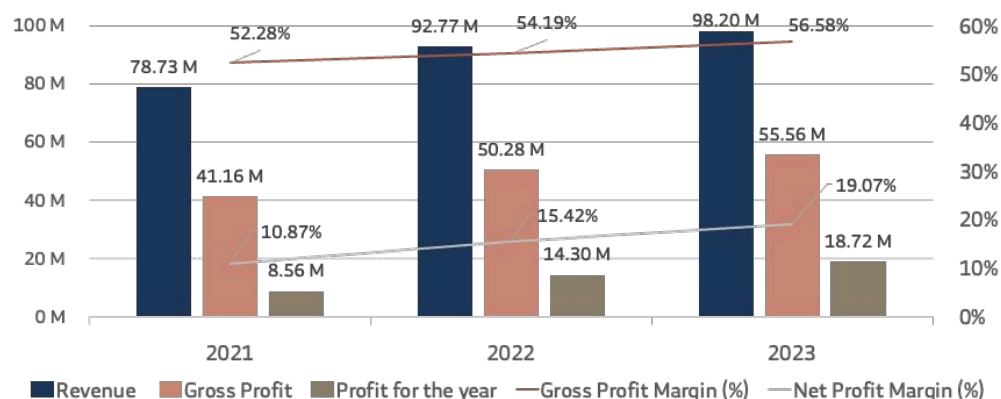
Shareholders

Shareholders	Ownership %	
	Post-Offering	Pre-Offering
Sulaiman Hamad Al-Yahya	%85.50	%71.25
Sulaiman Hamad Al-Yahya (Waqf)	%9.50	%7.92
Shareholders owned less than (%5)	%5.00	%4.16
Offering Shares	%0.00	%16.67
Total	%100.00	%100.00

Balance Sheet Summary

Balance Sheet (SR)	2021	2022	2023
Total Assets	88,711,981	82,715,548	95,517,308
Total Liabilities	22,052,628	36,460,814	39,716,597
Total Equity	26,748,718	46,254,734	55,800,711

Income Statement Summary and Analysis



Income Statement (SR)	2021	2022	2023
Revenue	78,728,175	92,771,334	98,201,200
Cost Of Revenue	(37,565,431)	(42,495,456)	(42,637,609)
Operating Income	10,731,126	18,529,214	20,306,356
Net Income	8,560,083	14,301,263	18,722,202

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